



Debby Soo

CEO • OpenTable

Debby Soo is the CEO of OpenTable, bringing expertise in product-first commercialization, strategic partnerships and international growth.

She has spent the past ten years building KAYAK's travel commercial team, establishing the APAC business, and then overseeing global business development for both KAYAK and OpenTable. In addition to managing the company's revenue-generating activities and relationships with airlines, hotels and car rental agencies, Debby has worked in various roles across business development and product marketing, including launching KAYAK Brazil and KAYAK Canada, running KAYAK's affiliate marketing program, and mobile marketing activities.

Prior to KAYAK, Debby worked at Google's Strategic Partnerships Group, obtaining mapping, transit data, satellite imagery, and review content for Google Maps/Local. Debby started her career as a financial analyst at Citigroup's technology M&A investment banking group, focusing on deals in Greater China.

She holds a BA and MA in East Asian Studies with a minor in Economics from Stanford University and has an MBA from MIT Sloan School of Management. She splits her time between New England and the Bay Area with her husband and son.